



HealthEdge Investment Partners is an operating-oriented Tampa-based private equity fund focused on investing in healthcare businesses that benefit from the knowledge, experience and network of relationships of its Managing and Advisory Partners. We evaluate investments throughout the United States and invest up to \$15 million per company. Our limited partners enable us to access additional equity capital for our investments as required.

We target our investment efforts in the following healthcare segments in which we have direct experience and a firm understanding of the underlying dynamics, trends and opportunities:

<u>Segment</u>	<u>Target Opportunities</u>	<u>Experience (Lead Investor or CEO)</u>
Specialty Medical Products	Specialty Medical Products Niche Devices Diagnostic Equipment & Supplies Consumer Healthcare	Advanced Bio-Technologies, Inc. The Hygenic Corporation
Healthcare Services	Hospital Outsourcing Managed Care Home Care Compliance Services Wellness	Omega Healthcare PlanVista Corporation Intra-Op Monitoring Services, LLC Infinity Homecare, LLC
Healthcare IT	Data and Network Management Claims Management Disease Management Software	POC Network Technologies, Inc.
Pharmaceutical Supply Chain	Outsourcing Services Contract Manufacturing Analytical Equipment and Supplies	Dispensing Solutions, Inc. PharMEDium Healthcare Corporation Packard BioScience Company
Specialty Distribution	Specialty Medical Supplies & Devices	Woodbury Health Products

Strategic Criteria

Buyouts, recapitalizations or structured investments  
Strong product or service share of served market  
Ability to improve growth and profitability  
Opportunity for complementary acquisitions

Financial Criteria

Enterprise value between \$10 million and \$100 million  
Significant minority to majority control  
Revenues between \$5 million and \$75 million  
EBITDA near break-even to \$10 million

Team

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## Current Fund I Portfolio Companies



*Intra-Op Monitoring Services, LLC*      *Covington, LA*      *iomservices.com*

Intra-Op Monitoring Services, LLC is a clinical diagnostic services company offering highly specialized intra-operative neurophysiological monitoring capabilities. The Company utilizes advanced electrophysiological modalities to monitor and record the functional integrity of critical neural structures and organs in real-time during surgeries where these potentially could be at risk.

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*Omega Healthcare*      *Tampa, FL*      *omegahms.com*

Omega Healthcare is one of the top providers of outsourcing services to U.S.-based medical billing companies.

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*Woodbury Health Products, Inc.*      *Oceanside, NY*      *woodburyproducts.com*

Woodbury Products, Inc. is a direct to consumer distributor of incontinence and other related healthcare products to customers in the United States.

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## Fund I Realized and Representative Investments



*Advanced Bio-Technologies, Inc.*      *Suwanee, GA*      *advancedbiotech.com*

Advanced Bio-Technologies, Inc. is a dermatological products company that markets Kelo-cote®, a patented, self-drying, silicone-based topical medical gel for scar prevention and treatment.

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*Dispensing Solutions, Inc.*      *Santa Ana, CA*      *dispensingsolutionsinc.com*

Dispensing Solutions, Inc. is a rapidly growing, FDA-registered specialty pharmaceutical business specializing in the repackaging of pharmaceuticals for the physician and government markets.

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*Infinity Homecare, LLC*      *Sarasota, FL*      *infinityhc.com*

Infinity Homecare provides home health services in the state of Florida through licensed and Medicare-certified agencies. The company currently offers these services from 13 locations in six districts in the state of Florida. The Company was founded in 2006 and is headquartered in Sarasota, Florida.

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*POC Network Technologies, Inc.*      *Coral Gables, FL*      *pocnetworktechnologies.com*

POC Network Technologies is a technology carve-out from Dispensing Solutions, Inc. established to provide Medicare Part D claims adjudication for vaccines administered by physicians.

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*PlanVista Corporation*      *Tampa, FL*      *planvista.com*

PlanVista Corporation provides medical cost containment and business process outsourcing solutions, including claims repricing services, for the medical insurance and managed care industries as well as services for healthcare providers, including individual providers, preferred provider organizations and other provider groups. PlanVista was acquired by ProxyMed, Inc. in March 2004.

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*The Hygenic Corporation*      *Akron, OH*      *hygenic.com*

The Hygenic Corporation is a leading manufacturer and marketer of branded and private label therapy, fitness and healthcare products.

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