



HealthEdge Investment Partners is an operating-oriented Tampa-based private equity fund focused on investing in healthcare businesses that benefit from the knowledge, experience and network of relationships of its Managing and Advisory Partners. We evaluate investments throughout the United States and invest up to \$15 million per company. Our limited partners enable us to access additional equity capital for our investments as required.

We target our investment efforts in the following healthcare segments in which we have direct experience and a firm understanding of the underlying dynamics, trends and opportunities:

<u>Segment</u>	<u>Target Opportunities</u>	<u>Experience (Lead Investor or CEO)</u>
Medical Products, Devices & Equipment	Specialty Medical Products Niche Devices Diagnostic Equipment & Supplies Consumer Healthcare	Advanced Bio-Technologies, Inc. Woodbury Products, Inc. The Hygenic Corporation
Healthcare Services	Hospital Outsourcing Managed Care Home Care Disease Management	Omega Healthcare PlanVista Corporation Intra-Op Monitoring Services, LLC
Healthcare IT	Data and Network Management Claims Management Disease Management Software	POC Network Technologies, Inc. PlanVista Solutions, Inc. ProxyMed, Inc.
Pharmaceutical	Outsourcing Services Contract Manufacturing Analytical Equipment and Supplies	Dispensing Solutions, Inc. National Medical Health Card Systems, Inc. Packard BioScience Company
Distribution	Specialty Distribution	Best Generics/Ivax Corporation Budget Drugs

Strategic Criteria
Buyouts, recapitalizations or structured investments
Strong product or service share of served market
Ability to improve growth and profitability
Opportunity for complementary acquisitions

Financial Criteria
Enterprise value between \$10 million and \$100 million
Significant minority to majority control
Revenues between \$10 million and \$100 million
EBITDA near break-even to \$10 million

Team

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Current Portfolio



Advanced Bio-Technologies, Inc. Tampa, FL advancedbiotech.com

Advanced Bio-Technologies, Inc. is a dermatological products company that markets Kelo-cote®, a patented, self-drying, silicone-based topical medical gel for scar prevention and treatment.



Dispensing Solutions, Inc. Santa Ana, CA dispensingsolutionsinc.com

Dispensing Solutions, Inc. is a rapidly growing, FDA-registered specialty pharmaceutical business specializing in the repackaging of pharmaceuticals for the physician and government markets.



Intra-Op Monitoring Services, LLC Covington, LA iomservices.com

Intra-Op Monitoring Services, LLC is a clinical diagnostic services company offering highly specialized intra-operative neurophysiological monitoring capabilities. The Company utilizes advanced electrophysiological modalities to monitor and record the functional integrity of critical neural structures and organs in real-time during surgeries where these potentially could be at risk.



Omega Healthcare Pittsburgh, PA omegahms.com

Omega Healthcare is one of the top providers of outsourcing services to U.S.-based medical billing companies.



POC Network Technologies, Inc. Santa Ana, CA pocnetworktechnologies.com

POC Network Technologies is a technology carve-out from Dispensing Solutions, Inc. established to provide Medicare Part D claims adjudication for vaccines administered by physicians.



Woodbury Health Products, Inc. Oceanside, NY woodburyproducts.com

Woodbury Products, Inc. is a direct to consumer distributor of incontinence and other related healthcare products to customers in the United States.

Representative Investments



Horizon Medical Products, Inc. Atlanta, GA ritamedical.com

Horizon Medical Products, Inc. is a specialty medical device company that was merged with RITA Medical Systems, Inc. in July 2004.



PlanVista Corporation Tampa, FL planvista.com

PlanVista Corporation provides medical cost containment and business process outsourcing solutions, including claims repricing services, for the medical insurance and managed care industries as well as services for healthcare providers, including individual providers, preferred provider organizations and other provider groups. PlanVista was acquired by ProxyMed, Inc. in March 2004.



The Hygenic Corporation Akron, OH hygenic.com

The Hygenic Corporation is a leading manufacturer and marketer of branded and private label therapy, fitness and healthcare products.
